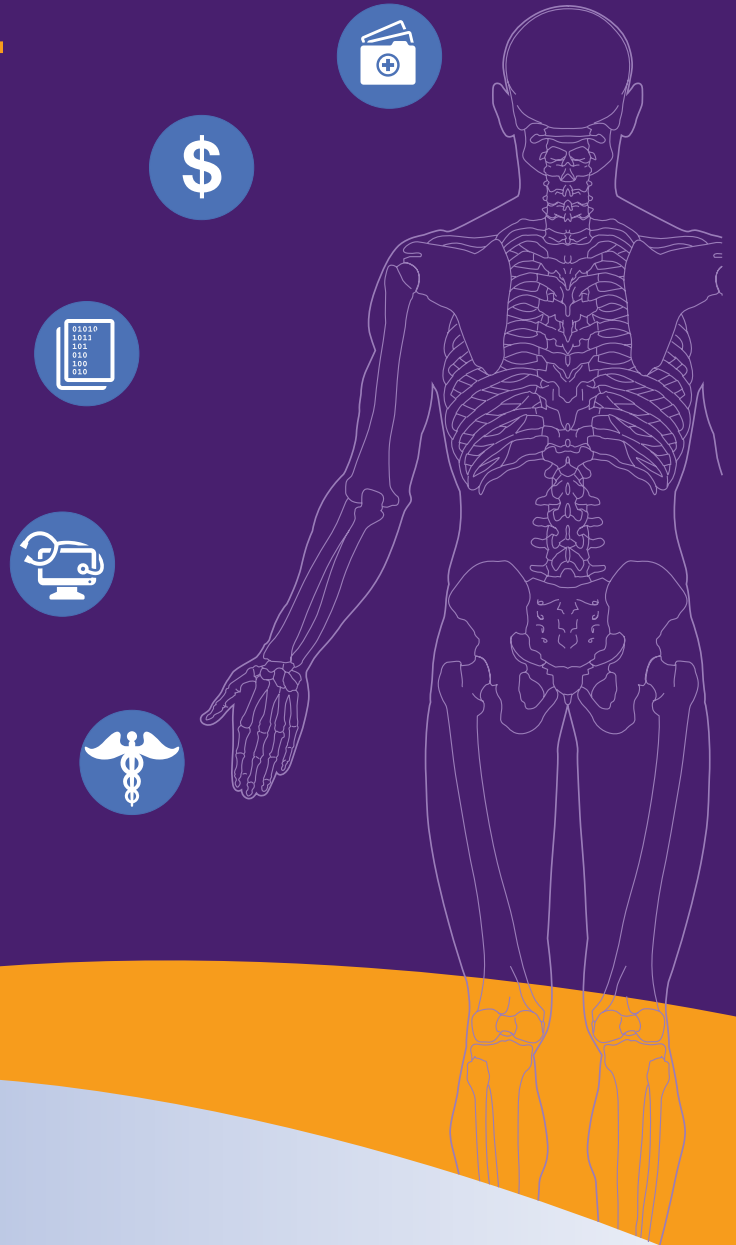


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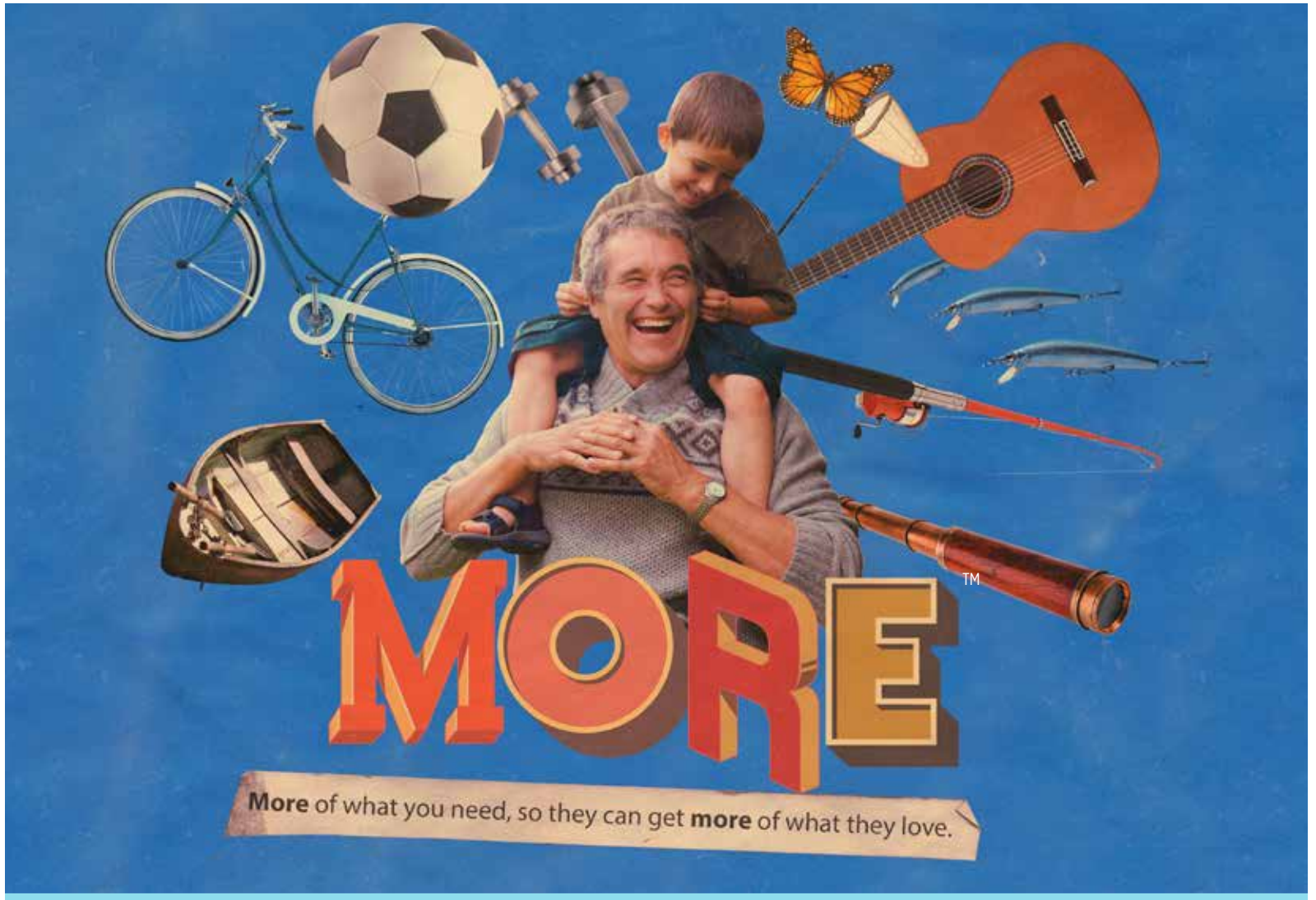
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October 11-12, 2019

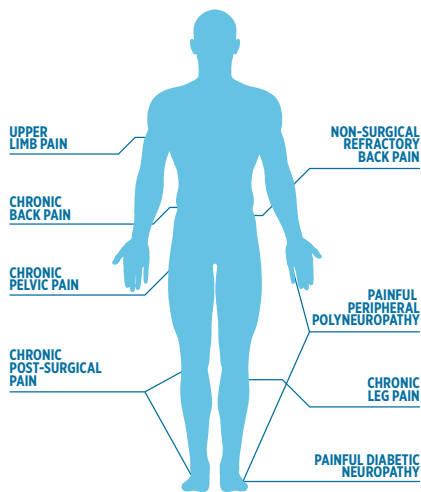
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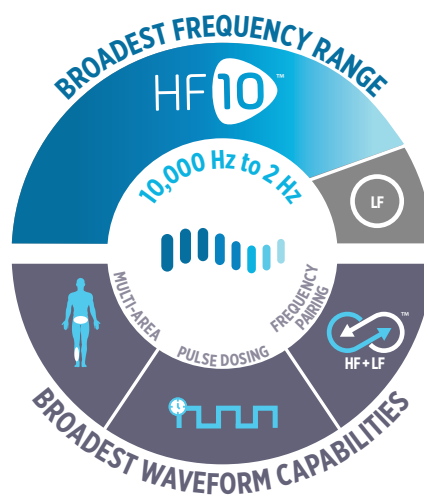
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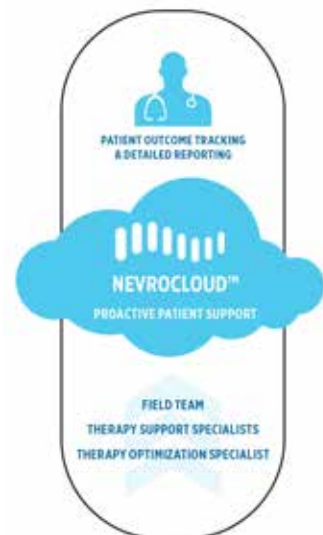
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National Spine & Pain Centers Presents
The Business of Pain Medicine: 21st Century Challenges and Solutions

Program Agenda

Friday, October 11-Saturday, October 12, 2019
Ritz Carlton, Pentagon City, Arlington, VA

Course Directors: Peter Staats, MD, MBA, Assaf Gordon, MD, and Sean Li, MD

THURSDAY, October 10th 2019

Time	Location	Event
7:30-9:00 PM	Plaza A-D	Registration and exhibit set up

FRIDAY, October 11th 2019

Time	Location	Topic	Faculty
7:30-7:50AM	Grand Ballroom Foyer	Coffee & Registration	
7:50-8:00AM	Grand Ballroom 1&2	Welcome Address	Assaf Gordon, MD, Peter Staats, MD and Sean Li, MD
The Macro Environment of Pain Care in the US		Moderator: Peter Staats, MD	
8:00-8:20AM	Grand Ballroom 1&2	Unexpected threats in health care	Tim Coan
8:20-8:40AM	Grand Ballroom 1&2	Macroeconomic trends in spine and pain care	A. Jay Khanna, MD, MBA
8:40-9:00AM	Grand Ballroom 1&2	Repositioning Pain Management and communicating its value	Nilesh Patel, MD, MBA
9:00-9:30AM	Grand Ballroom 1&2	HHS Pain Task Force: lessons learned	Andrea Trescot, MD

FRIDAY, October 11th 2019 cont'd

Time	Location	Topic	Faculty
New Verticals I - Evaluation of new therapies for your clinical practice			Moderator: Sean Li, MD
9:30-9:45AM	Grand Ballroom 1&2	How to evaluate new therapies	Peter Staats, MD
9:45-10:05AM	Grand Ballroom 1&2	Advances in neuromodulation	Sean Li, MD
10:05-10:25AM	Grand Ballroom 1&2	Role of spinal endoscopic surgery in Facet/Sacroiliac joint pathology: Is it cost effective or doomed to failure?	Sukdeb Datta, MD
10:25-10:45AM	Grand Ballroom 1&2	Innovations in minimally invasive treatment for Spinal Stenosis and Spinal Decompression	Moderator: Sean Li, MD Panel: Mark Coleman, MD and Steven Falowski, MD
10:45-11:00AM	Grand Ballroom 1&2	Basovertebral nerve ablation – how to grow your practice	Anthony Giuffrida, MD
11:00–11:20AM	Plaza A-D	Break with Exhibits	
New Verticals II – Ancillaries			Moderator: Mark Coleman, MD
11:20-11:40 AM	Grand Ballroom 1&2	Research in clinical practice	Ricardo Vallejo, MD
11:40-12:00PM	Grand Ballroom 1&2	Should you offer anesthesia in your practice?	Mark Coleman, MD
12:00-12:20PM	Grand Ballroom 1&2	Screening tests for patients in pain practices – CDC Guidelines and best practices	Young Lee, MD
12:20-12:40PM	Grand Ballroom 1&2	Pitfalls with urine toxicology	Amy Dilcher, JD and Tania Khan, JD
12:40-1:00PM	Grand Ballroom 1&2	Workers' Compensation Pharmacy	
1:00–2:00PM	Grand Ballroom 3	Industry Sponsored Luncheon Symposium Sponsored by Platinum Sponsor - Nevro *No CME credit hours available for this session	

FRIDAY, October 11th 2019 cont'd

Time	Location	Topic	Faculty
		New Verticals III – Cutting Edge Therapies	Moderator: Ali El-Mohandes, MD
2:00-2:20PM	Grand Ballroom 1&2	Regenerative Medicine	Mayo Friedlis, MD
2:20-2:40PM	Grand Ballroom 1&2	Medical Marijuana and CBD	Michael Saulino, MD, PhD
2:40-3:00PM	Grand Ballroom 1&2	Vertebral augmentation – Be the expert and increase referrals	Stan Golovac, MD
3:00-3:15PM	Grand Ballroom 1&2	Ketamine & other infusion therapies	Young Lee, MD
3:15-3:30PM	Grand Ballroom 1&2	K-Laser	Sassan Hassassian, MD
3:30-4:00PM	Plaza A-D	Break with Exhibits	
		Staying out of Trouble	Moderator: Assaf Gordon, MD
4:00-4:30PM	Grand Ballroom 1&2	Safety with implantable devices – patient and clinician safety with MRI	Harold Cordner, MD
4:30-4:50PM	Grand Ballroom 1&2	Keeping the practice humming: The ethics and practicality of marketing	Bill Kolezar
4:50-5:10PM	Grand Ballroom 1&2	Legalization of Marijuana and assisting doctors in navigating the pitfalls of both	Andy Hanson, Controlled Substances Detective
5:10-5:30PM	Grand Ballroom 1&2	Identifying and addressing HR minefields	Kevin Holden
5:30-6:00 PM	Plaza A-D	Cocktail Reception Sponsored by Platinum Sponsor – Scilex *No CME credit hours available for this session	
6:00-6:30PM	Grand Ballroom 3	Presentation: Sponsored by Platinum Sponsor – Scilex *No CME credit hours available for this session	Presenter: Peter Staats, MD and Dmitri Lissin, CEO Scilex
6:30-9:00PM	Grand Ballroom 3	Gala Dinner, Award Presentation and Keynote Speaker Presentation Jim Kelly Sponsored by Gold Sponsor: *No CME credit hours available for this session	Award Presenter: Peter Staats, MD, MBA Visionary Leadership Award: Eric Grigsby, MD

SATURDAY, October 12th 2019

Time	Location	Topic	Faculty
7:30-8:30AM	Grand Ballroom 3	Industry Sponsored Breakfast Symposium Sponsored by Silver Sponsor Doctor.com *No CME credit hours available for this session	
		Running a practice 101	Ali El- Mohandes, MD
8:30-8:50AM	Grand Ballroom 1&2	Keeping a happy workforce	Ali El-Mohandes, MD
8:50-9:10AM	Grand Ballroom 1&2	Hiring new physicians	Jonathan Carlson, MD
9:10-9:30AM	Grand Ballroom 1&2	Is intrathecal therapy sustainable?	Eric Grigsby, MD, MBA
9:30-9:50AM	Grand Ballroom 1&2	Establishing yourself as a Center of Excellence	Robert Levy, MD, PhD
9:50-10:00AM	Grand Ballroom 1&2	Q&A	
10:00-10:30AM	Plaza A-D	Break with Exhibits *No CME credit hours available for this session	
		Expand, Merge or Die	Moderator: Tim Coan
10:30-10:50AM	Grand Ballroom 1&2	Private Equity perspective on the pain space	Sriram Venkataraman
10:50-11:10AM	Grand Ballroom 1&2	Starbucks vs. Re-Max: Building a platform of common mission and culture despite growth through mergers and acquisitions	Doug Wisor, MD
11:10-11:30AM	Grand Ballroom 1&2	Selling my practice/Opportunities: The grass is greener	Ramsin Benyamin, MD and Ricardo Vallejo, MD
		Running a Practice 201	Moderator: Assaf Gordon, MD
11:30-11:45AM	Grand Ballroom 1&2	Insurers' perspective on: documentation, compliance and authorizations	Vicram Patel, MD, DABA, FIPP, DABIPP - Medical Director Blue Cross/Anthem Introduction by: Amy Meris Acker, JD
11:45-12:00PM	Grand Ballroom 1&2	MIPS...The essentials	Assaf Gordon, MD and Spencer Heaton, MD

SATURDAY, October 12th 2019 cont'd

Time	Location	Topic	Faculty
12:00-12:15PM	Grand Ballroom 1&2	Functional Outcome Assessment, Compliance and Medical Necessity	Amr Al-Moselhy, MD
12:15-12:50 PM	Grand Ballroom 1&2	The realities of being an Executive Physician	Peter Staats, MD, David Caraway, MD, PhD, Doug Wisor, MD, Allen Burton, MD, Eric Grigsby, MD, MBA and Spencer Heaton, MD, Robert Levy, MD, PhD
12:50-1:50PM	Grand Ballroom 3	Industry Sponsored Luncheon Symposium – sponsored by Platinum Sponsor – Legally Mine Using Powerful Tools to...Protect Against Lawsuits, Protect your License and Increase your Tax Savings *No CME credit hours available for this session	Presenter: David Gibb
Go to Breakouts			

<p>Breakout 1: Staying on the Right Side of the Law Grand Ballroom 1&2 Moderator: Robert Levy, MD, PhD</p>	<p>Breakout 2: Fellows Course – What my Fellowship Directors are not Teaching Me Grand Ballroom 3 Moderators: Sean Li, MD and Peter Staats, MD</p>
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Time	Topic	Faculty	Time	Topic	Faculty
1:50-2:15PM	Anatomy of a lawsuit	Sean Li, MD & Kathy Snyder	1:50-2:10PM	Career advancement, partnership & becoming a KOL	Jonathan Carlson, MD
2:15-2:35PM	Ancillary business revenue & Stark Law: Medical marijuana, onsite dispensing and bracing	John Morrone, Esq.	2:10-2:30PM	Evaluating practices	Neel Mehta, MD
2:35-2:55PM	Investing in an ASC, legal implications	Amy Dilcher, JD	2:30-2:50PM	Negotiating contracts	Anish S. Patel, MD, MBA
2:55-3:05PM	Negotiating contracts with payers	Amy Meris Acker, JD	2:50-3:10PM	Private or Academic Setting	Harold Corder, MD
3:05-3:30PM	How to be a good Expert Witness	Robert Levy, MD, PhD	3:10-3:30PM	The ethical way to work with industry	Peter Staats, MD

SATURDAY, October 12th 2019 cont'd

Time	Location	Topic		Faculty	
3:30-4:00 PM	Break with Exhibits		3:30-4:00 PM	Break with Exhibits	
	Breakout – Technology			Fellows Hands on Workshop	All Faculty
4:00-4:20PM	The online perspective of the patient: Growing my online business	Bill Kolezaar	4:00-6:00PM	Stimulation via simulation - Hands on with simulator	All Faculty
4:20-4:40PM	The empowered healthcare consumer and the rise of retail medicine: Lessons for Pain Management	Josh White	6:00-7:00P	**Fellows and Residents Happy Hour sponsored by Saluda	Faculty and attendees
4:40-5:00PM	Managing your online reputation	Bill Koleszar			
5:00PM	Sessions Close				

**Faculty dinner – Grand Ballroom 3
7:00PM-9:00PM**

*****Exhibitors are welcome to breakdown on Saturday, October 12th at 4:00pm after the Afternoon Break has concluded**



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1. Staats PS, Chafin TB, Golovac S, et al. Long-term safety and efficacy of minimally invasive lumbar decompression procedure for the treatment of lumbar spinal stenosis with neurogenic claudication: 2-year results of MIDAS ENCORE. *Reg Anesth Pain Med.* 2018;43:789-794.
2. Based on clinical data within *mild*[®] Comparative Safety vs. Other Decompression Options chart; references located on www.vertosmed.com/physician/ along with chart.

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